



## First Quarter 2024

**Financial Presentation Materials** May 8, 2024

## Safe Harbor

#### **Forward-Looking Statements**

Certain statements in this document regarding anticipated financial, business, legal or other outcomes including business and market conditions, outlook and other similar statements relating to RYAM's future events, developments, or financial or operational performance or results, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "intend," "forecast," "anticipate," and other similar language. However, the absence of these or similar words or expressions does not mean a statement is not forward-looking. While we believe these forward-looking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance these expectations will be attained and it is possible actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. All statements made in this earnings release are made only as of the date set forth at the beginning of this release. The Company undertakes no obligation to update the information made in this release in the event facts or circumstances subsequently change after the date of this release. The Company has not filed its Form 10-Q for the quarter ended March 30, 2024. As a result, all financial results described in this earnings release should be considered preliminary, and are subject to change to reflect any necessary adjustments or changes in accounting estimates, that are identified prior to the time the Company files its Form 10-Q.

The Company's operations are subject to a number of risks and uncertainties including, but not limited to, those listed below. When considering an investment in the Company's securities, you should carefully read and consider these risks, together with all other information in the Company's Annual Report on Form 10-K and other filings and submissions to the SEC, which provide more information and detail on the risks described below. If any of the events described in the following risk factors actually occur, the Company's business, financial condition or operating results, as well as the market price of the Company's securities, could be materially adversely affected. These risks and events include, without limitation:

Macroeconomic and Industry Risks The Company's business, financial condition and results of operations could be adversely affected by disruptions in the global economy caused by geopolitical conflicts and related impacts. The Company is subject to risks associated with epidemics and pandemics, which could have a material adverse impact on the Company's business, financial condition, results of operations and cash flows. The businesses the Company operates are highly competitive and many of them are cyclical, which may result in fluctuations in pricing and volume that can materially adversely affect the Company's business, financial condition, results of operations and cash flows. Changes in the availability and price of raw materials and energy and continued inflationary pressure could have a material adverse effect on the Company's business, financial condition and results of operations. The Company is subject to material risks associated with doing business outside of the United States. Foreign currency exchange fluctuations may have a material adverse impact on the Company's business, financial condition and results of operations. Restrictions on trade through tariffs, countervailing and anti-dumping duties, quotas and other trade barriers, in the United States and internationally, could materially adversely affect the Company's ability to access certain markets.

Business and Operational Risks The Company's ten largest customers represented approximately 40 percent of 2023 revenue, and the loss of all or a substantial portion of revenue from these customers could have a material adverse effect on the Company's business. A material disruption at any of the Company's major manufacturing plants could prevent the Company from meeting customer demand, reduce sales and profitability, increase the cost of production and capital needs, or otherwise materially adversely affect the Company's business, financial condition and results of operations. Unfavorable changes in the availability of, and prices for, wood fiber may have a material adverse impact on the Company's business, financial condition and results of operations. Substantial capital is required to maintain the Company's production facilities, and the cost to repair or replace equipment, as well as the associated downtime, could materially adversely affect the Company faces substantial asset risk, including the potential for impairment related to long-lived assets. The Company depends on third parties for transportation services and unfavorable changes in the cost or discover new applications for existing products, or inability of protect the Company's business. Failure to develop new products or discover new applications for existing products, or inability to protect the cumpany's business. Loss of Company intellectual property and sensitive data or disruption of manufacturing operations due to a cybersecurity incident could materially adversely affect the Company's business. Loss of Company intellectual property and sensitive data or disruption of manufacturing operations due to a cybersecurity incident could materially adversely impact the business.

Regulatory and Environmental Risks The Company's business is subject to extensive environmental laws, regulations and permits that may materially restrict or adversely affect how the Company conducts business and its financial results. The potential longer-term impacts of climate-related risks remain uncertain at this time. Regulatory measures to address climate change may materially restrict how the Company conducts business or adversely affect its financial results.

Financial Risks The Company may need to make significant additional cash contributions to its retirement benefit plans if investment returns on pension assets are lower than expected or interest rates decline, and/or due to changes to regulatory, accounting and actuarial requirements. The Company has debt obligations that could materially adversely affect the Company's business and its ability to meet its obligations. Covenants in the Company's debt agreements may impair its ability to operate its business. Challenges in the commercial and credit environments may materially adversely affect the Company's future access to capital. The Company may require additional financing in the future to meet its capital needs or to make acquisitions, and such financing may not be available on favorable terms, if at all, and may be dilutive to existing stockholders.

Common Stock and Certain Corporate Matters Risks Stockholders' percentage of ownership in RYAM may be diluted. Certain provisions in the Company's amended and restated certificate of incorporation and bylaws, and of Delaware law, could prevent or delay an acquisition of the Company, which could decrease the price of its common stock.

Other important factors that could cause actual results or events to differ materially from those expressed in forward-looking statements that may have been made in this document are described or will be described in the Company's filings with the U.S. Securities and Exchange Commission, including the Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The Company assumes no obligation to update these statements except as is required by law.



## Non-GAAP Financial Measures

This earnings release and the accompanying schedules contain certain non-GAAP financial measures, including EBITDA, adjusted EBITDA, adjusted free cash flows, adjusted income from continuing operations, adjusted net debt, and net secured debt. The Company believes these non-GAAP financial measures provide useful information to its Board of Directors, management and investors regarding its financial condition and results of operations. Management uses these non-GAAP financial measures to compare its performance to that of prior periods for trend analyses, to determine management incentive compensation and for budgeting, forecasting and planning purposes.

The Company does not consider these non-GAAP financial measures an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they may exclude significant expense and income items that are required by GAAP to be recognized in the consolidated financial statements. In addition, they reflect the exercise of management's judgment about which expense and income items are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, reconciliations of the non-GAAP financial measures to their most directly comparable GAAP measures are provided below. Non-GAAP financial measures should not be relied upon, in whole or part, in evaluating the financial condition, results of operations or future prospects of the Company.

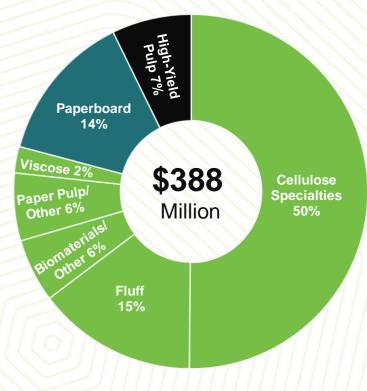


## Q1'24 Financial Highlights

- **Revenue** of \$388 million; -\$79 million from Q1'23
- Operating Income of \$17 million; flat versus Q1'23
- Adjusted Free Cash Flow of -\$16 million; -\$52 million from Q1'23
- Adjusted EBITDA of \$52 million; +\$1 million from Q1'23
  - High Purity Cellulose: +\$6 million
    - Higher cellulose specialties sales prices, reduced key input and logistics costs, and improved productivity were partially offset by lower sales volumes, decreased commodity sales prices, and the absence of \$7M of energy benefits in the prior year
  - Paperboard: -\$1 million
    - Lower sales prices, partially offset by reduced purchased pulp costs
  - High-Yield Pulp: -\$8 million
    - Lower sales prices, partially offset by higher sales volumes and reduced logistics costs
  - **Corporate:** +\$4 million
    - Favorable foreign exchange rates, partially offset by increased discounting and financing fees

#### Reaffirming EBITDA Guidance: \$180-\$200M; Raising Free Cash Flow to \$80-\$100M





#### **Adjusted EBITDA**

	\$ MILLIONS
High Purity Cellulose	50
Paperboard	12
High-Yield Pulp	
Corporate	(10)
TOTAL	\$52



# High Purity Cellulose

		Quarter Ended	
Key Financials	Mar 30,	Dec 31,	Apr 1,
	2024	2023	2023
\$ millions			
Net Sales	\$307	\$347	\$374
Operating Income	21	(49)	13
Adjusted EBITDA	50	45	44

#### **High Purity Cellulose - Volume and Price**



#### **Operating Income Bridge**



- Cellulose specialties price increase of 2% was more than offset by an 11% decrease in commodity price
  - Net price for HPC declined 2% compared to Q1'23
- Sales volumes decreased 17%, driven by a 16% decrease in cellulose specialties volumes and an 18% decrease in commodity volumes
  - Acetate destocking, uptick in Ethers sales, increase in Other CS sales following competitor's closure
- Cost improvements driven by decreased key input and logistics costs, along with enhanced productivity
  - Offset by \$7 million of energy benefits in 2023 which did not repeat in the quarter, but are expected later in 2024



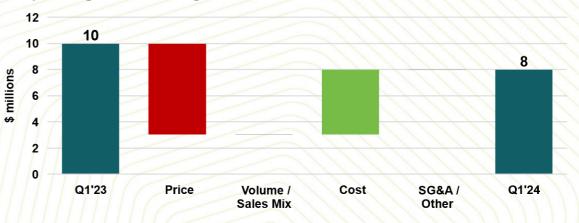
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_		Quarter Ended	
Key Financials	Mar 30,	Dec 31,	Apr 1,
	2024	2023	2023
\$ millions			
Net Sales	\$53	\$55	\$59
Operating Income	8	8	10
Adjusted EBITDA	12	12	13

#### **Paperboard - Volume and Price**



**Operating Income Bridge** 



- Sales prices decreased 12% compared to Q1'23, mainly due to market-driven demand declines and sales mix
- Sales volumes saw a slight increase from Q1'23
- Cost improvements driven by reduced purchased pulp costs



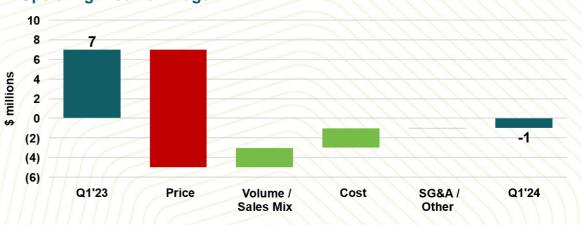
## High-Yield Pulp

_		Quarter Ended	
Key Financials	Mar 30,	Dec 31,	Apr 1,
	2024	2023	2023
\$ millions			
Net Sales	\$34	\$25	\$42
Operating Income	(1)	(5)	7
Adjusted EBITDA	1111 <u>4</u> 1111	(5)	8

#### **High-Yield Pulp - Volume and Price**



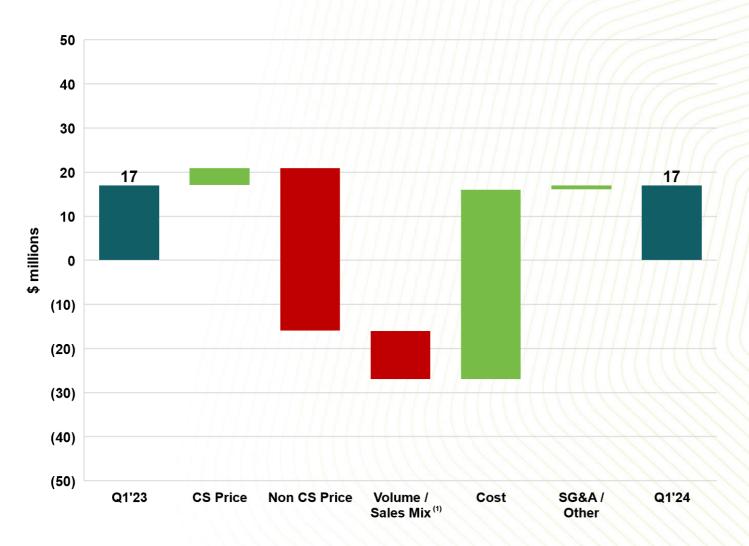
**Operating Income Bridge** 



- Sales prices declined 27% compared to Q1'23, mainly due to market conditions
- Sales volumes increased 16% compared to Q1'23
- Cost improvements driven by reduced logistics costs



### Consolidated Operating Income BRIDGE Q1'23 TO Q1'24



- Higher sales prices in cellulose specialties were more than offset by pricing declines across other products
- Increases in Paperboard and High-Yield Pulp sales volumes were more than offset by declines in High Purity Cellulose, tied to the inventory build ahead of Jesup's planned maintenance outage
- Reduced key input and logistics costs, along with enhanced productivity
  - Offset by \$7 million of energy benefits in 2023 which did not repeat in the quarter, but are expected later in 2024
- Favorable foreign exchange rates, partially offset by increased discounting and financing fees



## Capital Structure & Liquidity

- Adjusted Net Debt of \$743 million
  - Gross debt of \$798 million; \$54 million decrease from Q1'23
  - Net Secured debt of \$721 million
- \$199 million of liquidity, including \$55 million of cash
- Net secured leverage ratio of 4.4x covenant EBITDA
- Working capital use of \$23 million mainly to support inventory levels ahead of the planned maintenance outage at Jesup
- \$33 million of CapEx in Q1'24
  - \$5 million Strategic CapEx
- Expect to close on sale of rights to softwood lumber duty refunds in Q2'24
  - \$39 million benefit in 2024



	Amount Outs	tanding	Interest Rate	Maturity
ABL <sup>(1)</sup>		2	S + 2.0%	December-25
Sr Secured Notes		465	7.6%	January-26
Sr Secured Term Loan		249	S + 8.0%	July-27
Canada Debt		28	5.5%	April-28
Other Debt	acc	56	Various	Various
Gross Debt	\$	798	~ 9.0%	
Cash		(55)		
Adjusted Net Debt	\$	743		
Unsecured Debt		(22)		
Net Secured Debt	\$	721		



## 2024 Initiatives

### Opportunistically refinance Senior Notes maturing in January 2026 before going current

- Continued focus on deleveraging through targeted debt reduction
- Demonstrate stable and enhanced earnings power of the core specialty business

### ○ Optimize the balance sheet

- Reduce gross debt by \$70 million through free cash flow and passive asset sales
  - Targeting \$80-100 million of Free Cash Flow
- Exploring potential sale of valuable non-core
   Paperboard and High-Yield Pulp businesses
  - Process with multiple interested parties ongoing, slowed by complexities of the Temiscaming HPC suspension
  - Expect to complete the process in 2024

### Asset optimization

- Reduce commodity exposure and earnings volatility, and operate assets only when market conditions support profitable sales
  - Announced suspension of Temiscaming HPC plant due to unfavorable market conditions and lack of profitability

### ○ Growth through biomaterials investments

- Expand product offering driven by demand for sustainable solutions
- Leverage strong co-product economics to extract enhanced value from current production by-products
- Tartas Bioethanol start-up in March 2024
  - Successful inaugural shipment completed in April
- Additional biomaterials products advancing



## Suspension of Temiscaming HPC Plant

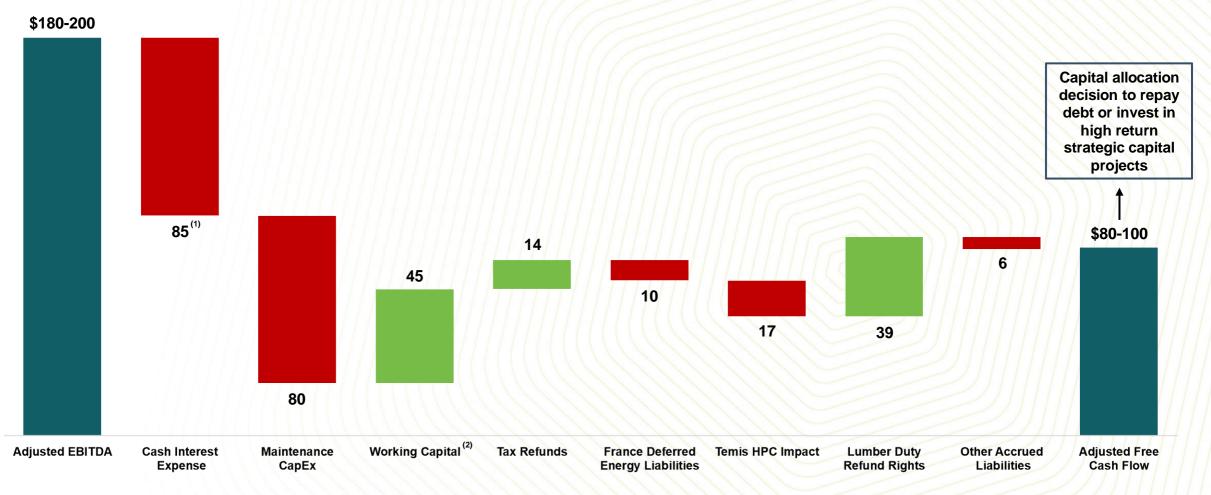
- Announced the indefinite suspension of operations at the Temiscaming HPC plant
- Expecting a modest Adjusted EBITDA Benefit in 2024
  - Mitigation of operating loss partially offset by stranded and transactional costs
  - Non-cash charges related to impairment expected within the year
- Free Cash Flow benefit of \$15-20 million in 2024
  - \$5 million reduction from CapEx, \$30 million benefit from Working Capital partially offset by the one-time costs
- Anticipate long-term Free Cash Flow benefit of \$30 million upon successful completion of CS qualifications
  - \$15-20 million recurring EBITDA
  - \$15 million reduction in CapEx



## 2024 Guidance

ADJUSTED FREE CASH FLOW GUIDANCE OF \$80-100 MILLION INCLUDING PASSIVE ASSET SALE

(\$ Millions)



<sup>(1)</sup> Higher due to the timing of interest payments related to the 2023 refinance.

<sup>(2)</sup> Working capital includes AR, Inventory, and AP

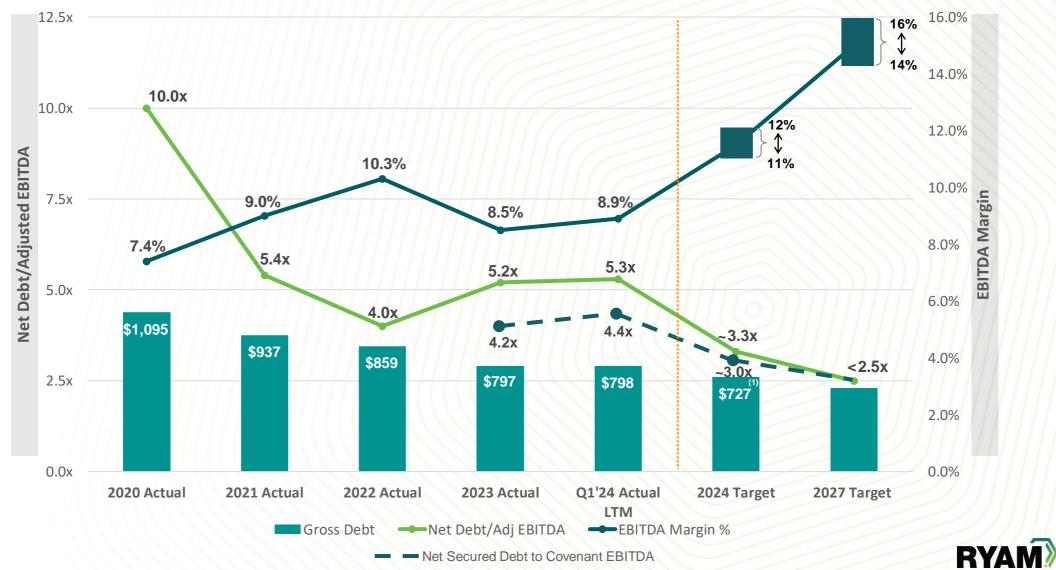


## Market Outlook

High Purity Cellulose	<ul> <li>2024 cellulose specialties price increase of a low single-digit percentage versus 2023 prices as the Company prioritizes value over volume</li> </ul>
	<ul> <li>Cellulose specialties sales volumes to be comparable to 2023 with increased Other CS volumes and a modest increase in ethers volumes, offset by lower acetate volumes due to destocking, and a one-time favorable impact from a change in customer contract terms in the prior year quarter</li> </ul>
	• Commodity sales volumes to be stable with prices expected to be flat to 2023 despite a difficult comparison to Q1'23
	<ul> <li>Commodity sales volumes are expected to decline in 2024 as the Company suspends operations at its Temiscaming HPC plant for the second half of 2024</li> </ul>
	<ul> <li>Costs are expected to be lower in 2024 driven by lower key input and logistics costs and improved productivity along with the suspension of operations at the Temiscaming HPC plant</li> </ul>
Biomaterials	<ul> <li>Tartas successfully completed its inaugural shipment of 2G bioethanol in April</li> </ul>
	<ul> <li>Strategic investments in Biomaterials continue to progress, financed through green capital</li> </ul>
Paperboard	<ul> <li>Paperboard prices expected to remain relatively stable compared to Q1 2024 with an increase in sales volumes due improved customer demand</li> </ul>
	<ul> <li>Raw material prices, including purchased pulp, expected to increase from Q1 2024 levels</li> </ul>
	<ul> <li>EBITDA expected to increase sequentially</li> </ul>
High-Yield Pulp	<ul> <li>High-Yield Pulp prices projected to improve slightly in Q2 and further increase in the second half of 2024</li> </ul>
	<ul> <li>Sales volumes are expected to remain stable sequentially, increasing in the second half of 2024</li> </ul>



## Reducing Net Leverage via EBITDA Growth & Debt Reduction









## Definitions of Non-GAAP Measures

EBITDA	Net income (loss) before interest, taxes, depreciation and amortization. EBITDA is a non-GAAP measure used by our Management, existing stockholders and potential stockholders to measure how the Company is performing relative to the assets under management.
Adjusted EBITDA	EBITDA adjusted for items management believes do not represent core operations. Management believes this measure is useful to evaluate the Company's performance.
EBITDA-continuing operations by Segment	Income from continuing operations before interest, taxes, depreciation and amortization.
Adjusted Income (Loss) from continuing operations	Income (loss) from continuing operations adjusted net of tax for items that management believes are not representative of core operations.
Adjusted Free Cash Flows – Continuing Operations	Cash provided by operating activities from continuing operations adjusted for capital expenditures, net of proceeds from sale of assets and excluding strategic capital. Adjusted free cash flows is a non-GAAP measure of cash generated during a period which is available for dividend distribution, debt reduction, strategic acquisitions and repurchase of our common stock.
Adjusted Net Debt	The amount of debt after the consideration of the debt premiums, original issue discounts and issuance costs, less cash.
Net Secured Debt	Adjusted net debt less unsecured debt.
Available Liquidity	The funds available under the revolving credit facility adjusted for cash on hand and outstanding letters of credit.



# Net Sales and Operating Income by Segment (\$ MILLIONS)

	Three Months Ended							
(in millions)	Marc	h 30, 2024	Decem	ber 31, 2023		April 1, 2023		
High Purity Cellulose	\$	307	\$	347	\$	374		
Paperboard		53		55		59		
High-Yield Pulp		34		25		42		
Eliminations		(6)		(5)		(8)		
Net sales	\$	388	\$	422	\$	467		

		Three Months Ended							
(in millions)	March 3	0, 2024	December	31, 2023	Apı	ril 1, 2023			
High Purity Cellulose	\$	21	\$	(49)	\$	13			
Paperboard		8		8		10			
High-Yield Pulp		(1)		(5)		7			
Corporate		(11)		(15)		(13)			
Operating income (loss)	\$	17	\$	(61)	\$	17			

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# Consolidated Statements of Operations (\$ MILLIONS)

			Three Months Ended	
	Ma	rch 30, 2024	December 31, 2023	April 1, 2023
Net sales	\$	388	\$ 422	\$ 467
Cost of sales		(351)	(395)	(430)
Gross margin		37	27	37
Selling, general and administrative expense		(21)	(17)	(19)
Foreign exchange gain (loss)		3	(2)	—
Asset impairment		—	(62)	—
Other operating expense, net		(2)	(7)	(1)
Operating income (loss)		17	(61)	17
Interest expense		(21)	(22)	(15)
Other income (expense), net		2	1	(2)
Loss before income tax		(2)	(82)	_
Income tax benefit			21	3
Equity in loss of equity method investment				(1)
Net income (loss)	\$	(2)	\$ (61)	\$ 2
Basic and diluted earnings per common share				
Net income (loss) per common share	\$	(0.02)	\$ (0.94)	\$ 0.02
Shares used in determining EPS				
Basic EPS		65,447,454	65,356,895	64,504,200
Diluted EPS		65,447,454	65,356,895	66,596,653



## Consolidated Balance Sheets (\$ MILLIONS)

	March 30, 2024		nber 31, 2023
Assets			
Cash and cash equivalents	\$ 55	\$	76
Other current assets	491		499
Property, plant and equipment, net	1,058		1,075
Other assets	531		533
Total assets	\$ 2,135	\$	2,183
Liabilities and Stockholders' Equity			
Debt due within one year	\$ 23	\$	25
Other current liabilities	309		351
Long-term debt	756		752
Non-current environmental liabilities	160		160
Other liabilities	145		148
Total stockholders' equity	 742		747
Total liabilities and stockholders' equity	\$ 2,135	\$	2,183



### Reconciliation of EBITDA by Segment (\$ MILLIONS)

	Three Months Ended March 30, 2024									
	0	Purity ulose	Pape	rboard		gh-Yield Pulp	Cor	porate		Total
Net income (loss)	\$	21	\$	8	\$	(1)	\$	(30)	\$	(2)
Depreciation and amortization		29		4		1		_		34
Interest expense, net		_		_				20		20
Income tax benefit										
EBITDA and Adjusted EBITDA	\$	50	\$	12	\$		\$	(10)	\$	52

	Three Months Ended December 31, 2023											
0	High Purity Cellulose		ard	H	igh-Yield Pulp	Corporate		Total				
\$	(49)	\$	9	\$	(5)	\$ (16)	\$	(61)				
	32		3		_	1		36				
	_				_	21		21				
						(21)		(21)				
	(17)		12		(5)	(15)		(25)				
	62							62				
\$	45	\$	12	\$	(5)	\$ (15)	\$	37				
	Cel	Cellulose \$ (49) 32 	High Purity CellulosePaperbo\$ (49)\$32(17)62	High Purity Cellulose         Paperboard           \$ (49)         \$ 9           32         3           —         —           —         —           (17)         12           62         —	High Purity Cellulose         Paperboard         H           \$ (49)         \$ 9         \$           32         3         -             -           (17)         12         -           62          -	High Purity Cellulose         Paperboard         High-Yield Pulp           \$ (49)         \$ 9         \$ (5)           32         3                 (17)         12         (5)           62	High Purity Cellulose         Paperboard         High-Yield Pulp         Corporate           \$ (49)         \$ 9         \$ (5)         \$ (16)           32         3          1             21             (21)           (17)         12         (5)         (15)           62	High Purity Cellulose         Paperboard         High-Yield Pulp         Corporate           \$ (49)         \$ 9         \$ (5)         \$ (16)         \$           32         3          1             21             (21)           (17)         12         (5)         (15)           62				

	Three Months Ended April 1, 2023											
		Purity lulose	Pape	rboard	H	ligh-Yield Pulp	Cor	porate	Т	otal		
Net income (loss)	\$	13	\$	10	\$	7	\$	(28)	\$	2		
Depreciation and amortization		31		3		1				35		
Interest expense, net				_		—		15		15		
Income tax benefit								(3)		(3)		
EBITDA		44		13		8		(16)		49		
Pension settlement loss				_		_		2		2		
Adjusted EBITDA	\$	44	\$	13	\$	8	\$	(14)	\$	51		



# Reconciliation of EBITDA Guidance

		Annual Guidance								
		2024								
		Low		High						
Net loss	\$	(34)	\$	(14)						
Depreciation and amortization		140		140						
Interest expense, net		75		75						
Income tax benefit <sup>(b)</sup>		(1)		(1)						
EBITDA and Adjusted EBITDA	\$	180	\$	200						
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# Reconciliation of Adjusted Free Cash Flow (\$ MILLIONS)

	Three Months Ended					
March	30, 2024	April 1, 2023				
\$	12	\$	51			
	(28)		(15)			
\$	(16)	\$	36			
	March \$ \$	March 30, 2024 \$ 12 (28)	March 30, 2024         A           \$         12         \$           (28)         -         -			



# Reconciliation of Adjusted Free Cash Flow Guidance (\$ MILLIONS)

	Annual Guidance Range 2024				
	Low		High		
\$	160	\$	180		
	(80)		(80)		
\$	80	\$	100		
	\$ \$	20 Low \$ 160 (80)	2024 Low \$ 160 \$ (80)		



# Reconciliation of Adjusted Net Secured Debt (\$ MILLIONS)

	Ma	rch 30, 2024	December	31, 2023
Debt due within one year	\$	23	\$	25
Long-term debt		756		752
Total debt		779		777
Unamortized premium, discount and issuance costs		19		20
Cash and cash equivalents		(55)		(76)
Adjusted net debt		743		721
Unsecured debt		(22)		(23)
Net secured debt	\$	721	\$	698

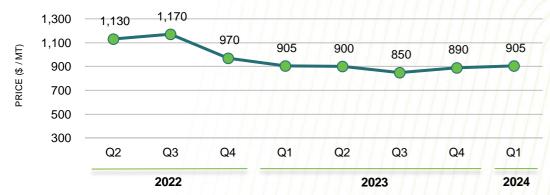


### Reconciliation of Adjusted Income from Continuing Operations (\$ MILLIONS)

	Three Months Ended											
		March 30, 2024				ecember	r <b>31</b>	, 2023		April 1	1, 2023	
		Per Diluted \$ Share			\$	Per Diluted \$ Share			\$	Per Dilut Shar		
Net income (loss)	\$	(2)	\$	(0.02)	\$	(61)	\$	(0.94)	\$	2	\$	0.02
Asset impairment						62		0.95				—
Pension settlement loss										2		0.03
Tax effect of adjustments						(15)		(0.23)				
Adjusted net income (loss)	\$	(2)	\$	(0.02)	\$	(14)	\$	(0.22)	\$	4	\$	0.05
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## Commodity Prices Mixed



#### Viscose Delivered to China

#### **BEK** (High-Yield Pulp Proxy) Delivered to China



#### Fluff Delivered to North America



#### Paperboard 16-point SBS



